



SAVE ONE LIFE, INC. ANNUAL REPORT 2018

**CARING FOR PEOPLE WITH BLEEDING
DISORDERS IN DEVELOPING COUNTRIES—
ONE LIFE AT A TIME.**



SAVE ONE LIFE



**SAVE
ONE LIFE,
SAVE THE
WORLD**

ANNUAL REPORT 2018

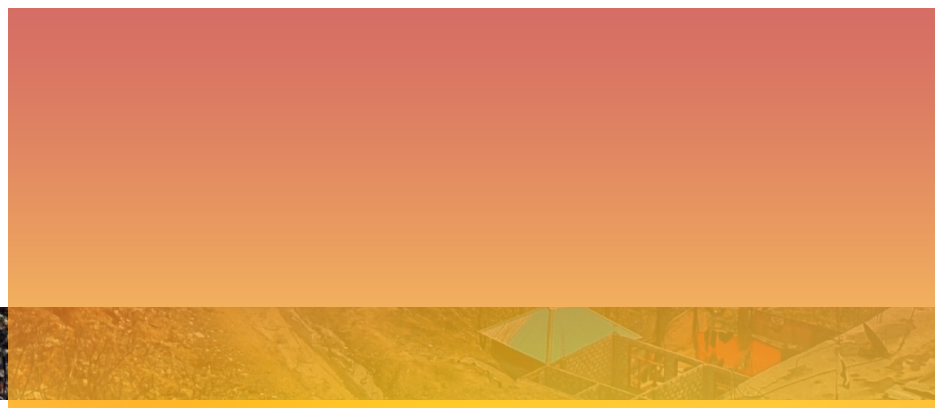
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OUR STORY

Save One Life was founded in 2000 by Laureen A. Kelley, author, president of LA Kelley Communications and mother of a son with hemophilia. In 1996, Laurie began visiting developing countries to train leaders to start national hemophilia foundations and to bring factor donations. Two incidents made her think it was possible to give direct financial aid to people with hemophilia in developing countries.

Lisa O'Connor, a mother of a child with hemophilia from New York, wrote to Laurie in 1999 and asked if it was possible to sponsor a child with hemophilia in another country. There existed no way to do that at the time.

Later that year, Laurie visited Pakistan for the first time to do a leadership needs assessment.





Visiting the two-room home of an impoverished family with hemophilia in Karachi, Laurie asked how she could help. The family had two sons with hemophilia, the eldest of which would be expected to support the entire family when the parents grew old, as is customary. The father requested \$20 a month so that his eldest son, then only eight, could go to private school to learn English and one day earn a good income. The idea for Save One Life was born!

A year later, Save One Life was incorporated. The name occurred to Laurie when she watched the movie “Schindler’s List,” which cited the proverb “He who saves one life, saves the world,” found in the Talmud and the Koran. It’s the belief that we don’t have to focus on huge numbers and statistics, which may overwhelm us.

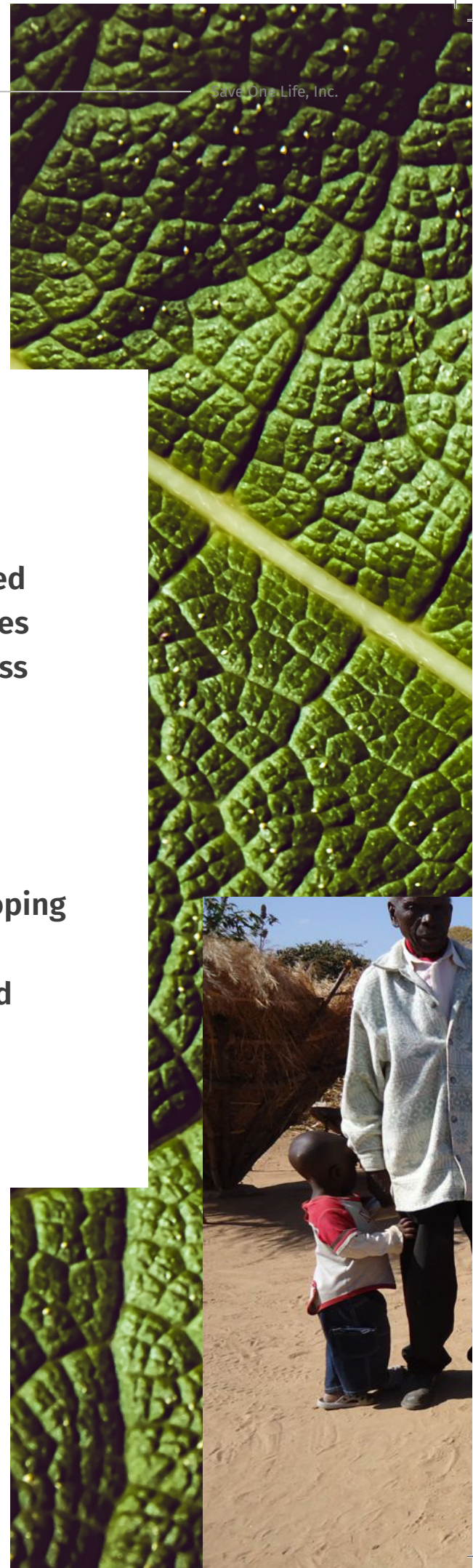
**JUST FOCUS ON HELPING
ONE PERSON AT A TIME.**

OUR MISSION

Empowering individuals and families affected by bleeding disorders in developing countries through direct financial assistance and access to medical treatment.

OUR VISION

All people with bleeding disorders in developing countries have the medical and economic resources necessary to live independent and productive lives.



MISSION GOALS

To raise public awareness about people with bleeding disorders in developing countries.

To identify children and youth with bleeding disorders who need aid in developing countries.

To provide financial support for beneficiaries' basic needs and preparation for adulthood.

To offer sponsors and donors an opportunity to make a direct difference in the lives of people with bleeding disorders in developing countries.

To partner with, support, and mentor local bleeding disorder organizations through program funding.



GRATITUDE

We are so thankful to all of our donors and supporters throughout the years that have helped us positively impact individuals around the globe with bleeding disorders.

A SPECIAL THANK YOU TO OUR TWO GLOBAL VOLUNTEERS!



Usha Parthasarathy coordinates our 28 program partners throughout India. She knows them personally and helps them directly impact the lives of many children and their families.



Marelle Hart is our European Liaison and the mother of two sons with hemophilia. She works tirelessly to raise awareness of Save One Life throughout Europe.

Without their support, guidance and dedication, Save One Life wouldn't be able to serve our global mission.

THANK YOU, USHA AND MARELLE!

GIVING OVERVIEW

**\$377,000 DONATED TO
1,462 BENEFICIARIES**

**\$29,000 AWARDED TO
43 SCHOLARSHIP
RECIPIENTS**

**\$29,000 PROVIDED TO
36 MICRO-ENTERPRISE
GRANT RECIPIENTS**

**\$11,000 SHARED AMONG
7 BLEEDING DISORDERS
CAMPS**



2018 HIGHLIGHTS

1. SEVEN SUMMITS ACHIEVED

Our new year kicked off with board member Chris Bombardier making history by becoming the first person with hemophilia to conquer the Seven Summits, the highest peak on each of the seven continents!

His dramatic summit of Everest in 2017 left only Mt. Vinson in Antarctica to summit, which he accomplished on January 6. On each summit Chris proudly carried the Save One Life banner to remind everyone of the needs of those with bleeding disorders in developing countries. Through Chris's efforts, starting with Mt. Kilimanjaro in 2011, more than \$100,000 was raised and 100 children sponsored.

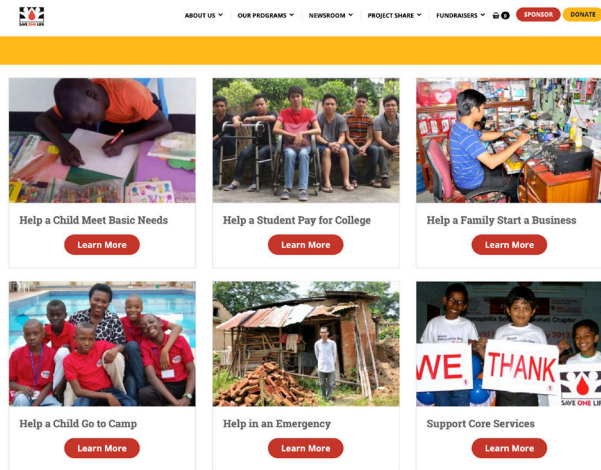


1. SEVEN SUMMITS

2. NEW WEBSITE DEBUT

We also developed and debuted a brand new website! The site offers numerous options to support our mission. Our newest feature allows you to set up your own password-protected account to manage your donations and see, at any time, photos and information about your beneficiaries.





2. NEW WEBSITE

3. INCREASED SPONSORSHIP RATE

When Save One Life started in 2001 our sponsorship program intended to provide \$20 a month to each child in need. As we approached our 20th year of service, it was time for Save One Life to take a fresh look at how much financial assistance we provide our beneficiaries.

To continue to provide meaningful impact, we decided to raise the sponsorship amount to \$35 per month. Every dollar makes a huge difference in the life of your beneficiary!

4. THE SAVE ONE LIFE TEAM EXPANDS

It's with pleasure that we introduce and welcome the newest members of our expanded Save One Life team!

Jenn Brockway-Peirce joined our team as our office assistant. Jenn's extensive experience will help us manage and grow all of our programs and become more efficient in the office.

Chris Bombardier joined Save One Life as a program manager to handle our growing scholarship and micro-enterprise grant programs.



4. TEAM EXPANDS

EVENTS



HONORING BARRY HAARDE

It was a windy and drizzly day in Rye, New Hampshire on Sunday, August 12, but that never stopped Barry, and it didn't stop 30 intrepid bikers who rode in his memory! Cyclists made the memorial trip from Odiorne Point State Park to Wallis Sands Beach, where Barry completed his first historic ride across the United States in 2012.

Hoisting our bikes and sharing many wonderful stories during the picnic were meaningful moments to those who will forever hold Barry in their hearts.



Barry Haarde
November 11, 1965 – February 17, 2018

EXHIBITING AT HFA, WFH AND NHF

Save One Life had opportunities to exhibit at the HFA Symposium in Cleveland, Ohio and the WFH Congress in Glasgow, Scotland in April and May, respectively. We were happy to meet many sponsors and share our work with visitors at HFA, and to meet many program partners at WFH!

Staff members Jodi Weeks and Heather Klee attended NHF's 70th Bleeding Disorders Conference in Orlando, Florida from October 11-13. The first community screening of the documentary *Bombardier Blood*, which portrays the contrast of people living with hemophilia in Nepal along with Chris Bombardier's Mt. Everest summit, attracted many visitors to our booth. Visitors were encouraged to compete in a knot-tying challenge for free raffle tickets in honor of the *Bombardier Blood* screening and to learn more about our programs!

NEHA SUPPORTS SUMMER CAMPS

The New England Hemophilia Association (NEHA) graciously chose Save One Life to be the beneficiary of its 2018 Giving Tuesday campaign. NEHA's families and supporters raised \$4,325, (190% more than their original goal of \$1,500!), to send children to camp in the Philippines.



2018 FIELD VISIT: HONDURAS: SOCIEDAD HONDUREÑA DE HEMOFILIA



Program Director, Heather Klee,
meets Maria del Carmen, President of
Sociedad Hondureña de Hemofilia

SPONSORSHIP MANAGER HEATHER KLEE VISITED OUR PROGRAM PARTNER, SOCIEDAD HONDUREÑA DE HEMOFILIA IN HONDURAS, IN FEBRUARY.

Heather spent time getting to know many of the children and families that are benefiting from Save One Life's programs. She delivered school materials, toys, and dental hygiene supplies that had been generously donated by the Hemophilia of North Carolina chapter while assessing Save One Life programs currently being used in the country. A highlight of Heather's trip was meeting with college students that have received academic scholarships through Save One Life.

Heather participated in a chapter meeting and was very impressed with the leaders of Sociedad Hondureña de Hemofilia. Founder Maria Del Carmen shared how her personal journey to save her son's life, after he was diagnosed with hemophilia, led to her becoming an advocate for all those with bleeding disorders in her country. Her courage and relentless drive are an inspiration.

This event was graciously hosted by siblings and program partners Tirsia and Salomon Carcamo. Experiencing the impact of Save One Life's programs energizes our staff and encourages us to continue with our mission.



2018 FIELD VISIT: SHETLAND ISLANDS



FIELD VISITS DON'T ALWAYS HAVE TO BE IN DEVELOPING COUNTRIES. JUST PRIOR TO ATTENDING THE WFH CONGRESS IN GLASGOW, SCOTLAND IN MAY 2018, LAURIE KELLEY MADE A SPECIAL VISIT TO A LONG-TIME SPONSOR WHO LIVES IN A REMOTE AREA.

Janet Howard, a single mother of six, lives in Shetland, Scotland. Shetland is a group of islands that lies 404 miles north of Glasgow, in the North Sea. It has a fascinating history and geological topography.

Jan has an adult son with hemophilia, and three daughters with bleeding disorders, including von Willebrand disease. To get treatment when they were small, Jan had to charter a plane to get to an HTC on the Scottish mainland. Luckily, Jan is a nurse and learned how to home infuse.

Despite being a single mother, with a large family Jan felt it important to give to those in need overseas. She and her children sponsor two boys from Nepal. Jan contacted Laurie years ago to request free books about hemophilia when her children were young. Since then she has become Laurie's friend, and since 2013 a sponsor. She also donates to our many fundraisers.

Jan inspires Save One Life, and it inspires her! For Barry Haarde's memorial ride in 2018, Jan simultaneously rode her bike around Shetland, even though she is not a cyclist! She has since taken up running and is now entering in races. One of her greatest dream is to hike in Nepal, and meet her two beneficiaries. Thank you, Jan, for your enduring spirit and generosity!



SAVE ONE LIFE

**Bangladesh**

Hemophilia Society of Bangladesh

**Cambodia**

Cambodia Hemophilia Association

**Dominican Republic**

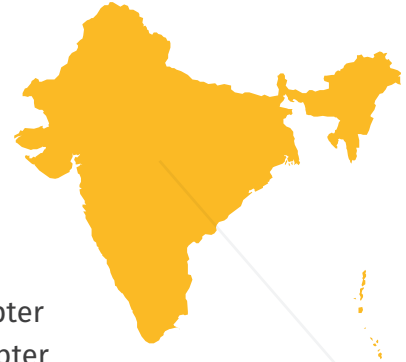
Fundación Apoyo al Hemofílico

**Ghana**

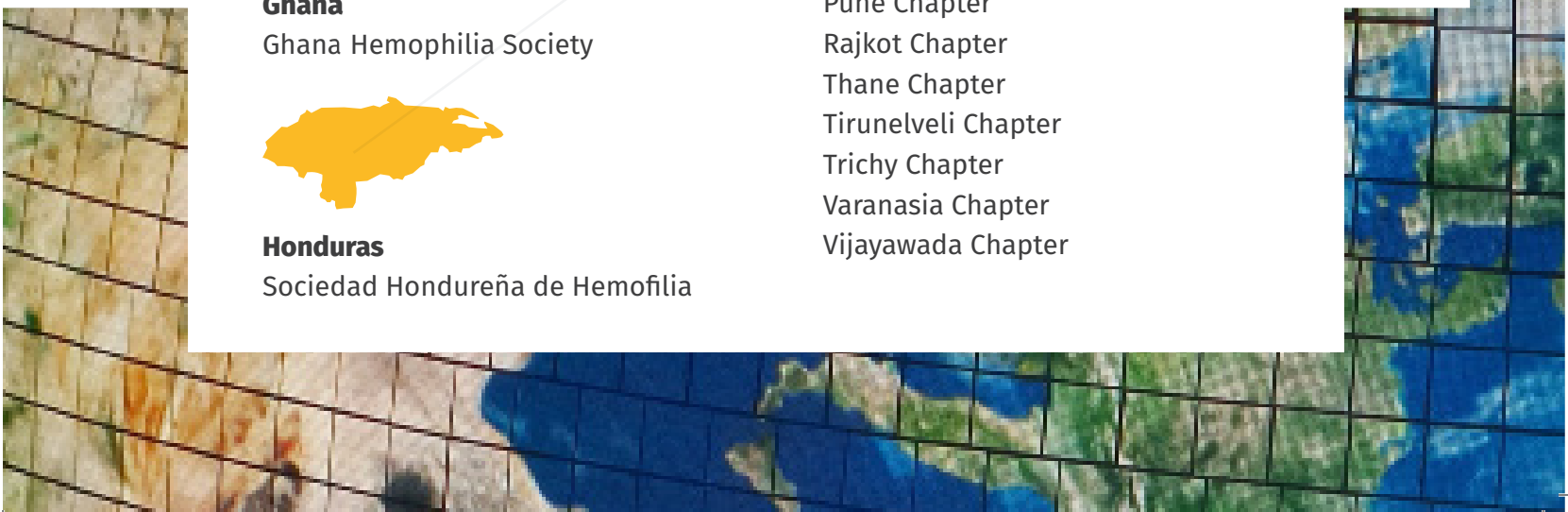
Ghana Hemophilia Society

**Honduras**

Sociedad Hondureña de Hemofilia

**India**

Angamaly Chapter
Bangalore Chapter
Bhubaneswar Chapter
Calcutta Chapter
Calicut Chapter
Coimbatore Chapter
Davangere Chapter
Delhi Chapter
Durgapur Chapter
Guwahati Chapter
Hyderabad Chapter
Indore Chapter
Kanyakumari Chapter
Kunnamkulam Chapter
Lucknow Chapter
Madras Chapter
Madurai Chapter
Manipal Chapter
Mumbai Chapter
Nashik Chapter
Pondicherry Chapter
Pune Chapter
Rajkot Chapter
Thane Chapter
Tirunelveli Chapter
Trichy Chapter
Varanasia Chapter
Vijayawada Chapter



PROGRAM PARTNERS

**Kenya**

Jose Memorial Hemophilia Society

**Nepal**

Nepal Hemophilia Society

**Nigeria**

Haemophilia Foundation of Nigeria

**Pakistan**

Hemophilia Care of Pakistan
Hemophilia Foundation - Pakistan
Lahore Chapter
Peshawar Chapter
Rawalpindi Chapter
Karachi Chapter

**Philippines**

Blood Brothers Aid
Haemophilia Association of the Philippines, Inc.
Hemophilia Advocates - Philippines (HAP)
Hemophilia Association of Cagayan de Oro
Hemophilia Association of the Philippines
for Love and Service (HAPLOS)
Little Children of the Philippines (PHDM)

**Romania**

S.T.A.R. Children Relief

**Uganda**

Haemophilia Foundation of Uganda



2018

WHERE OUR SPONSORS AND DONORS LIVE



Australia



Canada



Denmark



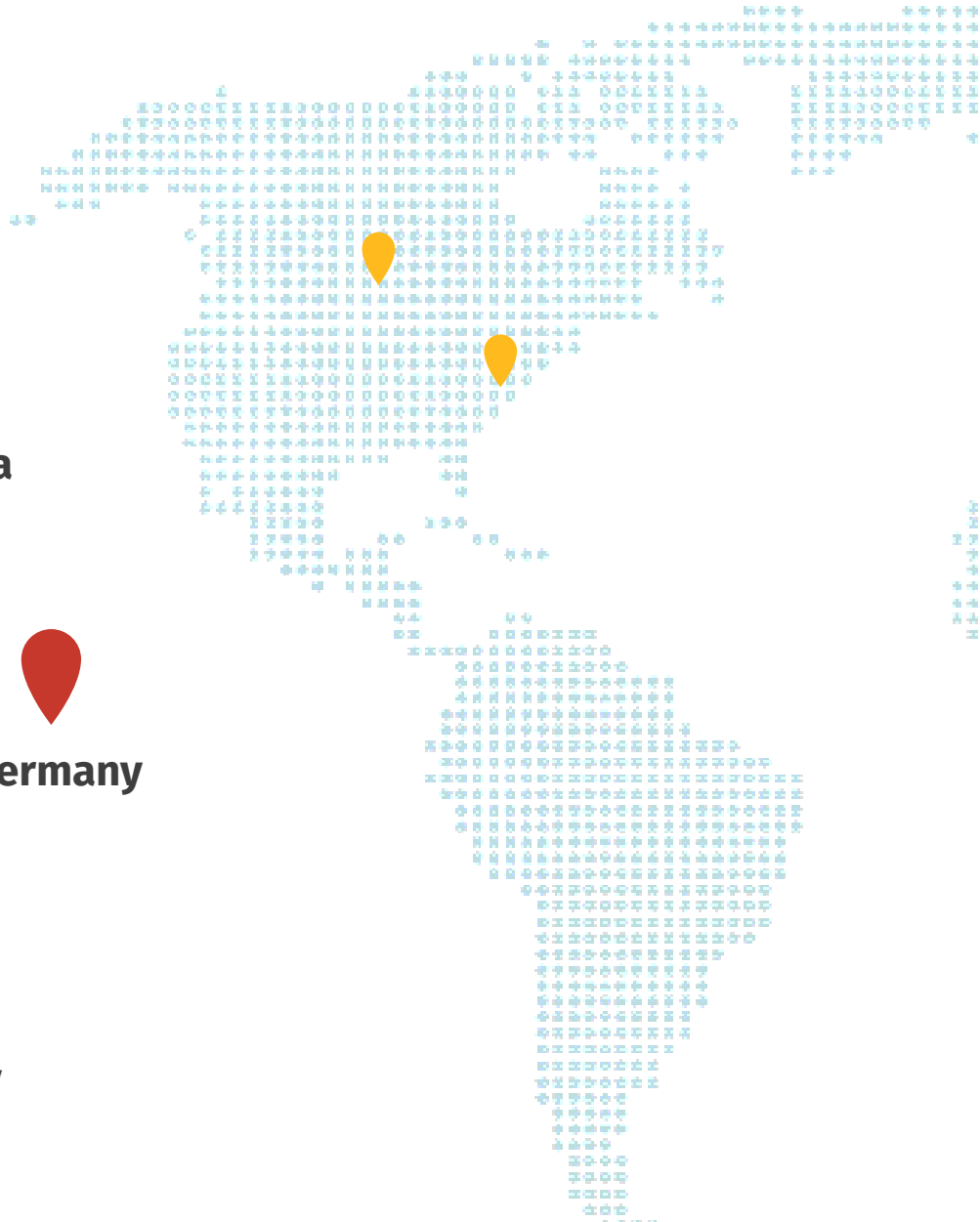
Germany



Iceland



Italy




Netherlands


New Zealand


Philippines


Sweden


Switzerland


United Kingdom


United States



AWARDS

2018 SPONSOR OF THE YEAR: SABHA

Congratulations to Shanta Kalyanasundaram and her family and friends who support her organization, SABHA, in Atlanta, Georgia. Originally established to assist victims of the 2004 tsunami that devastated the coast of Tamil Nadu in India, SABHA now engages in various charitable activities in southern India, including sponsoring 25 beneficiaries.

Executive Director Martha Hopewell traveled to Georgia on December 12 to present the award. **Thank you, Shanta and SABHA, for your generosity and wonderful encouragement!**



2018 INSPIRATION AWARD: DR. ASSAD HAFFAR

On September 5, in front of employees of the World Federation of Hemophilia, Laurie Kelley and Martha Hopewell presented the award to Dr. Haffar, which he humbly accepted with

words of gratitude to all his team for helping make WFH's work possible. Laurie remarked, **"Assad is a tireless worker for those with hemophilia in developing countries who has shown leadership, compassion and tremendous commitment. He is highly respected by all, has made a huge positive impact on those who suffer."**



DEDICATION CIRCLE

(SPONSORS WITH 5 OR MORE BENEFICIARIES)

Michael Adelman
AmerisourceBergen Foundation
Anonymous
Alison Arter
BDI Pharma
Bleeding Disorders Resource
Network, LLC (BDRN)
Kyle and Diane Callahan
Capcon Foundation,
Jon Freeman
Tim and Emily Collins
Comprehensive Health
Education Services, LLC
Pauline and Tom Dwyer

Employees of Alnylam
Pharmaceuticals
Nelson Escoto
Hugo Estrada
Judith Faitek
FFF Enterprises
Maneesh Goyal
Hemophilia of Iowa, Inc.
Eric Hill
Diane Horbacz
Laureen Kelley
Kerstein, Coren & Lichtenstein
Thomas Moran
Ian Muir

Flemming and Maria Nielsen
Octapharma USA, Inc.
Paolo Pardini
Michelle Piotrowski
Julie Baker Poe and Leonard Poe
Joe Pugliese
SABHA Inc.,
Shanta Kalyanasundaram
Jennifer Speaks
Lawrence and Rebecca Stern
Arthur and Gail Whitcomb
Eddie Williams

NEW SPONSORS

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Judy Bagato
Sonia Balboni
Katharine Bazinsky
Brad Benne
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Tracy Bonebreak
Rob Bradford
Capcon Foundation,
Jon Freeman
Clyde Brawner Jr.
Charlie Burns
Aiden Burns
Amy Calichman
Katherine Cardinal
Tracy Carroll
David and Meaghan Carty

Sarah Caulfield
Sara Ceresa
Adam Choate
Nathan Conwell
Jill Damiani
Michael Deeb
Arica DeSilvestri
Salika Devine
Dalene Dobitz
Catalina Driscoll
William Evert
Jocelyn Gentile
Leonora Gerspach Siegel
Jennifer Gordon
Max Grant
Ann Grete Tan
Ahussain and Zartash Gul

Daniel Hay
Hemophilia Foundation of
Southern California
Grace Hernandez
Joy Huang
Heather Klee
Victoria Kuhn
Matthew and Chastity LaBeff
Stephanie Lapidow
Daniel Leonard
Lone Star Chapter of NHF
Doug Look
Siobhan MacDonald
Jennifer Madden Howe
Joe and Jan Matlack
Maryann May
Tony Maynard

NEW SPONSORS (CONTINUED)

Nancy Messina

Alan Moore

Nancy Moore

Randy Moore

Richard Mupfudze

Corey Murphy

Randy Oliver

Mikov Predrag

Brooke Quintana

Shannon Resetich

(In memory of Barry Haarde)

Richard and Stephanie
Rietberger

John Rodriguez

Thomas and Bernadette
Russomano

Joanne Sadler

Jeremy Schmucker

Jon Schultz

Amber Shaw

Mark Steed

Joyce Stone

Tracy Suhr

Liney Sveinsdottir

L'oiseau Hemostasis,
Danielle Nance

Kalee Tell

Karen Thibeault

Mary Tran

Kelly Trythall

Shubha Vaidya

Jennifer Vanderwarker

Vitalij Vanusanik

Semida Voicu

Susanna von Oettingen

Shannan Weatherall

Michael Wegner

JD Weir

Richard Williams

Rita Wintermoyer

Ken Wohleking
(In memory of Barry Haarde)

Tracy Ziminski

OUR DONORS

ENDOWMENT FUND

Anonymous

Richard and Wendy Gatton

SUSTAINER GIFTS (\$1,000+ FROM INDIVIDUALS)

Anonymous

Debra Aronson

Jan Bult

Pauline and Tom Dwyer

Global Prairie, Douglas Bell

Mark and Julie Helm

Cindy Komar

Craig and Kate Muir

Timothy Weilert

MICRO-ENTERPRISE GRANT FUND

Donald Akers Jr.

(In honor of Chris Bombardier)

Joan and John Bates

Helen Krebs

Kerry Messer

Hunter Montgomery

Linda Mugford
(In honor of Natalie Lynch)

Hannah Russell

SABHA Inc.
(Shanta Kalyanasundaram)

Angelina Wang



OUR DONORS (CONTINUED)

SCHOLARSHIPS

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 Anonymous
 Nicholas Cady
 (In memory of Ellis D. Sulser)
 Terri Cowger Hill
 Judith Faitek
 Kevin Finkle
 Sharon Funk
 Kin Kam
 Melinda Mathews
 (In memory of Kyle Callahan)
 Mikov Predrag
 (In honor of D. Nakul Kishore)
 SABHA Inc.,
 Shanta Kalyanasundaram
 Eloisa Sy
 Jurene Wegner
 (In honor of Michael Wegner)
 Michael Wegner

Chris Bombardier's Mt. Vinson Climb:

Anonymous
 Shannon Brunston
 John Burgess
 Guillermo Campillo
 Nicole David
 Mary Fitzpatrick
 Vanessa Flora
 Laura Fox
 Laureen Kelley
 KYNE Inc., David Kyne
 Maryann May
 Jean McGrath
 Melrose Fire Fighters Relief Fund

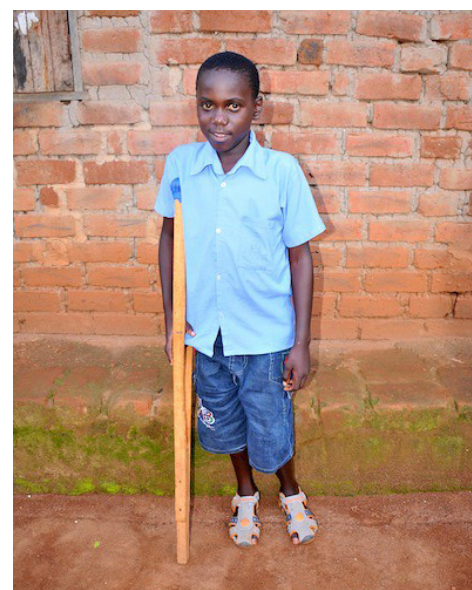
Eileen Morrow
 Kathleen and Tom Morrow
 Dennis Nicks
 Sean Platten
 Marelle Roodhuijzen-Hart
 Nina Sharma
 Mia Sico-McNulty
 Kelly Trythall
 Rebecca Wagner
 Jodi Weeks

SPECIAL PROJECTS

Anonymous
 Capcon Foundation<
 Jon Freeman
 Richard and Wendy Gatton

SMILE ON SUMMER CAMP FUND

Kristine Adams
 Anonymous
 Elizabeth Dittenber
 Darlene Dusevic
 GutMonkey,
 Patrick Torrey
 Kerry Messer
 Anissa Rasheta



WHEELS FOR THE WORLD

Aptevo Therapeutics
 Grant Belsham
 BioMatrix Health Group
 Catherine and Alan Bombardier
 Pauline and Tom Dwyer

George King Bio-Medical
 Janet Howard
 Justin Lindhorst
 New England Hemophilia Association
 Priscilla Oren

Richard Pezzillo
 Takeda (Formerly Shire)
 The Alliance Pharmacy

OUR DONORS (CONTINUED)

INDIVIDUAL MISSION SUPPORT

In memory of Barry Haarde

Stephen Balousek
 Brian Biggs
 Andrew Blackledge
 Janie Davis
 Daniel Erwin
 Joyce Helton
 Kenneth G. Dixon
 Warren Kinsey
 Bonnie Manko
 Linda Mugford
 John Parler and Ana Garcia
 Mark Reden
 Micah Schisel
 Bernie Steffeck
 Steve Thomas
 Ken Wohleking

In honor of Rodrigo Hiermann

Esther Hernandez
 Nicole Anasenes
 Clare Cheng
 Christopher Harland
 Lola Jimeno Lara
 Kathleen Katz
 Lorena Matus
 Sawako Shukla
 Brad Snyder
 Eleonora Wiesenfeld

In honor of Marelle Roodhuijzen-Hart

Her friends
 Kees and Rieky Hart
 Karen Lee
 Nicole and Paul Van Gerwen

In memory of Kyle Callahan

Liz Alexander
 Shari Bender
 Donna Marie Carey
 Jerrelynn Davis Drass
 Tammy Underwood
 Angela Gaeto
 Dana Goodwin
 Hemophilia Foundation of
 Michigan, Lisa Clothier
 Hidden River Homeowners
 Association, Melissa Red
 Anita Hopper
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 Brandon Ross
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 Tommy and Sally Thompson
 Antonella Vazquez
 James Woodward

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 Lucy Blaney-Laible
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 Capcon Foundation,
 Jon Freeman
 Paul and Linda Clement
 Gorana Dasic
 Dalene Dobitz
 Damian Fiore
 Daniel Freedman
 Alexandra Gubin
 (In honor of Amanda)
 Richard and Barbara Ireland
 Leslie Jacobsen
 Kin Kam
 Alexander Kelin
 Cindy Komar
 Peter Kouides
 Helen Krebs
 William and Arlene Kunz
 Beverly Ann and Jay Labe
 (In honor of Chris Bombardier)
 Rene Lebron
 Gail Liberman
 John and Christine Maraganore
 The Marketing Research Bureau, Inc.,
 Patrick Robert
 Eileen Morrow
 Linda Mugford
 (In honor of Jessica Bombardier)
 Derek and Krisdee Nelson

NYC Hemophilia Chapter

Virginia Pettry

Gloria Pfeif

Lance Phillips

(In honor of Jennifer Madden Howe)

Robyn Regenbaum

(In honor of Debbie and Howie Margolin)

Lauren Reimer

(In honor of Eric Hill)

Mark Rodgers

(In memory of Michael and David Draney)

Ashish Sagrolikar

Neal Salloway

Elizabeth Sandon-Kleiboer

(In honor of Brendan Kleiboer)

Sundar Selvaraj

Sana Siddiqui

Mark Skinner

Ernestine Summers

Colleen Underwood

Robert Walsh

Amy Wang

Sharon Whalen

**EVERY GIFT MATTERS! EVERY
EFFORT HAS BEEN MADE
TO ENSURE ACCURACY.
WE APOLOGIZE FOR ANY
ERRORS OR OMISSIONS.**

BOARD OF DIRECTORS 2018

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President

LA Kelley Communications

President/Founder**Ujjwal Bhattarai**eCommerce Webshop
Manager for Americas

Assa Abloy Group

Chairman**Eric Hill**

COO

Diplomat Specialty Infusion
Group**Treasurer****Myrish Cadapan-Antonio**Director of Fellowship and
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ProgramsCenter for Public Leadership
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GutMonkey**Richard J. Gaton**

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Michael Kenny

President

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Octapharma**Cindy Komar**Former Executive Director
Arizona Hemophilia
Association**David Kyne**Founder and CEO
KYNE**Ahmar U. Zaidi, MD**Division of Hematology/
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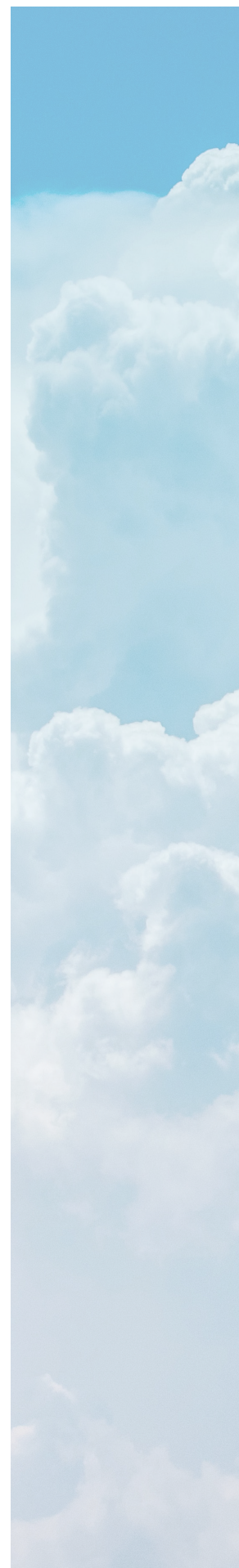
GEM

uniQure

FINANCIAL REPORT 2018

Mission Support		2018
1.	FFF Enterprises	\$50,000
2.	Bioverativ	\$30,000
3.	Octapharma USA, Inc.	\$30,000
4.	Takeda (Formerly Shire)	\$30,000
5.	LA Kelley Communications	\$20,000
6.	Novo Nordisk, Inc.	\$20,000
7.	Bayer	\$10,000
8.	Diplomat Specialty Infusion Group	\$10,000
9.	New England BioLabs	\$10,000
10.	Alnylam Pharmaceuticals	\$5,000
11.	BioTek Remedys Inc.	\$5,000
12.	UniQure Inc.	\$2,500
Net		\$222,500

Wheels For The World		2018
1.	The Alliance Pharmacy	\$5,000
2.	Takeda (Formerly Shire)	\$5,000
3.	Aptevo Therapeutics	\$2,500
4.	George King Bio-Medical	\$2,500
5.	New England Hemophilia Association	\$1,000
6.	BioMatrix Specialty Pharmacy	\$500
Net		\$16,500



Statement of Activities**2018****Income**

1.	Sponsorship Program	\$382,000
2.	Sponsorship Program Administrative Fee	\$37,000
3.	Corporate Support	\$222,500
4.	Individual + Other Donations	\$139,500
5.	Net Assets Released From Restrictions	\$88,000
6.	Endowment Gift	\$30,000
7.	In-Kind Donation	\$9,000

Total Income**\$908,000****Expenditures**

1.	Sponsorship	\$377,000
2.	Scholarships	\$29,000
3.	Micro-Enterprise Grants	\$29,000
4.	Camps	\$11,000
5.	Special Projects	\$14,000
6.	Other Program Expenses	\$171,000
7.	General Administration	\$180,000
8.	Fundraising	\$149,000

Total Expenses**\$960,000****Net Assets, Beginning of Year****\$772,322****Net Assets, End of Year****\$595,848****AUDITED FINANCIAL STATEMENTS WILL BE AVAILABLE BY REQUEST IN JUNE 2019**

Save One Life, Inc.

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Telephone: +1 978-352-7652

Website: www.saveonelife.net

**Save One Life is a registered 501(c)(3)
nonprofit organization.**



SAVE ONE LIFE